

ENERGY TRANSFER EQUITY & ENERGY TRANSFER PARTNERS

2018 Citi One-on-One MLP / Midstream
Infrastructure Conference
August 15-16, 2018



ENERGY TRANSFER

FORWARD-LOOKING STATEMENTS / LEGAL DISCLAIMER



Management of Energy Transfer Equity, L.P. (ETE) and Energy Transfer Partners, L.P. (ETP) will provide this presentation to analysts at meetings to be held on August 15th and 16th, 2018. At the meetings, members of management may make statements about future events, outlook and expectations related to Panhandle Eastern Pipe Line Company, LP (PEPL), Sunoco LP (SUN), USA Compression Partners, LP (USAC), ETP and ETE (collectively, the Partnerships), and their subsidiaries and this presentation may contain statements about future events, outlook and expectations related to the Partnerships and their subsidiaries all of which statements are forward-looking statements. Any statement made by a member of management of the Partnerships at these meetings and any statement in this presentation that is not a historical fact will be deemed to be a forward-looking statement. These forward-looking statements rely on a number of assumptions concerning future events that members of management of the Partnerships believe to be reasonable, but these statements are subject to a number of risks, uncertainties and other factors, many of which are outside the control of the Partnerships. While the Partnerships believe that the assumptions concerning these future events are reasonable, we caution that there are inherent risks and uncertainties in predicting these future events that could cause the actual results, performance or achievements of the Partnerships and their subsidiaries to be materially different. These risks and uncertainties are discussed in more detail in the filings made by the Partnerships with the Securities and Exchange Commission, copies of which are available to the public. The Partnerships expressly disclaim any intention or obligation to revise or publicly update any forward-looking statements, whether as a result of new information, future events, or otherwise.

All references in this presentation to capacity of a pipeline, processing plant or storage facility relate to maximum capacity under normal operating conditions and with respect to pipeline transportation capacity, is subject to multiple factors (including natural gas injections and withdrawals at various delivery points along the pipeline and the utilization of compression) which may reduce the throughput capacity from specified capacity levels.

Additional Information and Where to Find It

ETE has filed with the SEC a registration statement on Form S-4, which includes a proxy statement of ETP that also constitutes a prospectus of ETE (the "Proxy Statement/Prospectus"). The registration statement on Form S-4 has not been declared effective by the SEC, and the definitive Proxy Statement/Prospectus has not yet been delivered to ETP common unitholders. SECURITY HOLDERS ARE URGED TO READ THE PROXY STATEMENT/PROSPECTUS AND THE REGISTRATION STATEMENT REGARDING THE TRANSACTION CAREFULLY WHEN THEY BECOME AVAILABLE. These documents (when they become available), and any other documents filed by ETE or ETP with the SEC, may be obtained free of charge at the SEC's website, at www.sec.gov. In addition, investors and security holders will be able to obtain free copies of the registration statement and the Proxy Statement/Prospectus by phone, e-mail or written request by contacting the investor relations department of ETE or ETP at the numbers and addresses set forth below:

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Forward-Looking Statements

This presentation includes "forward-looking" statements. Forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. Statements using words such as "anticipate," "believe," "intend," "project," "plan," "expect," "continue," "estimate," "goal," "forecast," "may" or similar expressions help identify forward-looking statements. ETE and ETP cannot give any assurance that expectations and projections about future events will prove to be correct. Forward-looking statements are subject to a variety of risks, uncertainties and assumptions. These risks and uncertainties include the risks that the proposed transaction may not be consummated or the benefits contemplated therefrom may not be realized. Additional risks include: the ability to obtain requisite regulatory and unitholder approval and the satisfaction of the other conditions to the consummation of the proposed transaction, the potential impact of the announcement or consummation of the proposed transaction on relationships, including with employees, suppliers, customers, competitors and credit rating agencies, and the ability to achieve revenue, DCF and EBITDA growth, and volatility in the price of oil, natural gas, and natural gas liquids. Actual results and outcomes may differ materially from those expressed in such forward-looking statements. These and other risks and uncertainties are discussed in more detail in filings made by ETE and ETP with the Securities and Exchange Commission (the "SEC"), which are available to the public. ETE and ETP undertake no obligation to update publicly or to revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Participants in the Solicitation

ETE, ETP and their respective directors and executive officers may be deemed to be participants in the solicitation of proxies in connection with the proposed merger. Information regarding the directors and executive officers of ETE is contained in ETE's Form 10-K for the year ended December 31, 2017, which was filed with the SEC on February 23, 2018. Information regarding the directors and executive officers of ETP is contained in ETP's Form 10-K for the year ended December 31, 2017, which was filed with the SEC on February 23, 2018. Additional information regarding the interests of participants in the solicitation of proxies in connection with the proposed merger will be included in the proxy statement/prospectus.

No Offer or Solicitation

This communication is for informational purposes only and does not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval, in any jurisdiction, pursuant to the proposed merger or otherwise, nor shall there be any sale, issuance, exchange or transfer of the securities referred to in this document in any jurisdiction in contravention of applicable law. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.



ETP HIGHLIGHTS

ETP ENERGY TRANSFER



ETP KEY INVESTMENT HIGHLIGHTS

Well Positioned Assets

- Fully integrated platform spanning entire midstream value chain
- Assets well positioned in most active basins
- Integrated assets allow solid commercial synergies across entire midstream value chain, including gas, crude and NGLs

Growth From Organic Investments

- Completing multi-year capex program
- Beginning to see strong EBITDA growth from recently completed major growth projects
- Expect additional EBITDA growth from remainder of projects coming online through 2020

Solid Financials

- Stable cash flow profile with minimal contract roll-offs
- Healthy and improving balance sheet
- Strong funding activity in 2017 and YTD 2018 resulting in majority of 2018 pre-funded

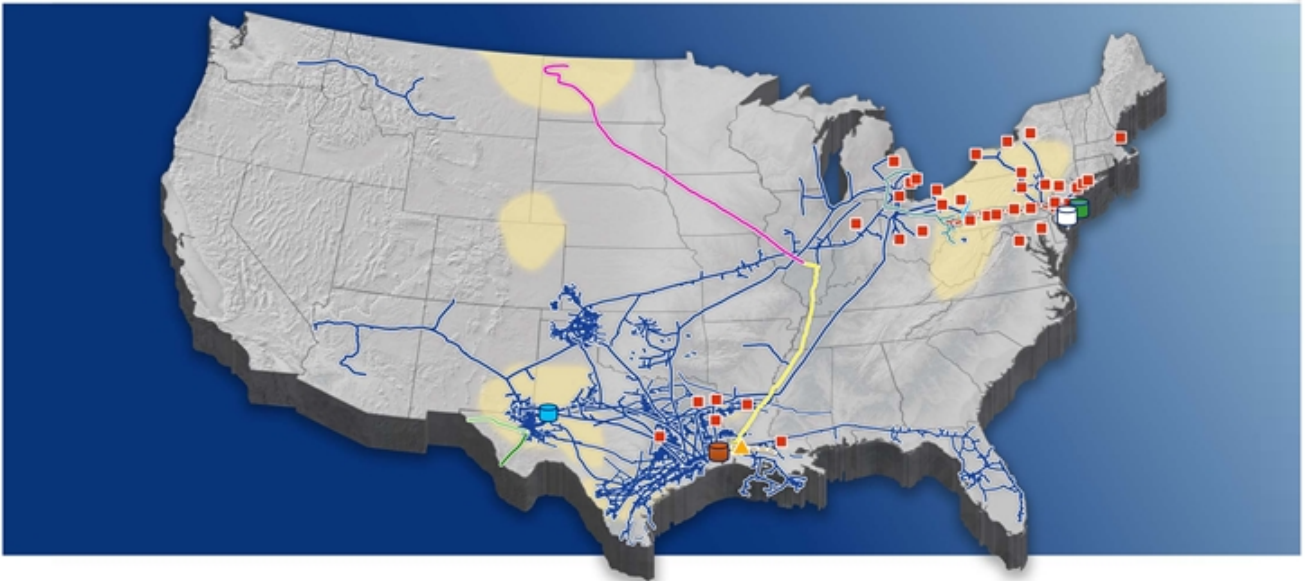


RECENT HIGHLIGHTS

| | |
|---|--|
| Q2 2018 Earnings | <ul style="list-style-type: none">• ETP Adjusted EBITDA (consolidated): \$2.05 billion, up more than 30% year-over-year• Distributable Cash Flow attributable to the partners of ETP: \$1.32 billion, up nearly 40% year-over-year• ETE Distributable Cash Flow, as adjusted: \$407 million• Distribution per ETP common unit paid August 14, 2018: \$0.565 (\$2.26 per ETP common unit annualized)• Distribution per ETE common unit will be paid August 20, 2018: \$0.305 (\$1.22 per ETE common unit annualized)• Distribution coverage ratio: ETP - 1.23x; ETE – 1.15x |
| Series D Perpetual Preferred Units | <ul style="list-style-type: none">• In July 2018, ETP issued \$445 million of its 7% Series D Fixed-To-Floating Rate Cumulative Redeemable Perpetual Preferred Units• Provide a cost-effective means of raising equity capital, and ETP used the proceeds to repay amounts outstanding under its revolving credit facilities and for general partnership purposes• The securities received 50% equity treatment from all three ratings agencies |
| ETE / ETP Simplification | <ul style="list-style-type: none">• In August 2018, ETP and ETE entered into a merger agreement pursuant to which ETP will merge with a wholly-owned subsidiary of ETE, with ETP unitholders (other than ETE subsidiaries) receiving 1.28 ETE common units in exchange for each ETP common unit owned• The transaction is expected to close in the fourth quarter of 2018, subject to approval by a majority of the unaffiliated unitholders of ETP and other customary closing conditions |
| Growth Project Updates | <ul style="list-style-type: none">• In May 2018, ETP announced the receipt of approval to place the remaining portion of Phase 2 of the Rover pipeline in service, effective June 1, 2018, allowing for use of 100% of Rover's 3.25 Bcf/d mainline capacity• In May 2018, ETP placed into service Red Bluff Express Pipeline, a 1.4 Bcf/d natural gas pipeline that runs through the heart of the Delaware basin and connects the ETP Orla Plant and multiple third-party plants to ETP's Waha Oasis Header• In July 2018, ETP placed into service Frac V, a 120,000 barrel per day fractionator located in Mont Belvieu, Texas that is fully subscribed under multiple long-term, fixed-fee contracts |



SIGNIFICANT GEOGRAPHIC FOOTPRINT ACROSS THE FAMILY



Asset Overview

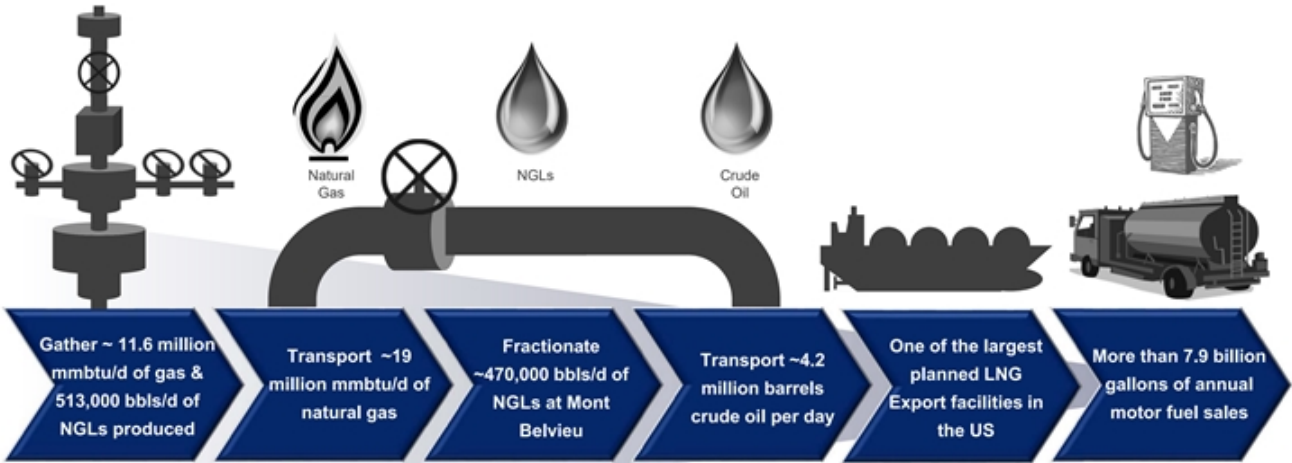
- Energy Transfer Assets
- Terminals

- Marcus Hook
- Eagle Point
- Nederland
- Midland

Recently In-service & Announced Growth Projects

- Lake Charles LNG
- Dakota Access Pipeline
- ETCO Pipeline
- Comanche Trail Pipeline
- Trans-Pecos Pipeline
- Bayou Bridge
- Rover Pipeline
- Revolution System
- Mariner East Phase 2

A TRULY UNIQUE FRANCHISE





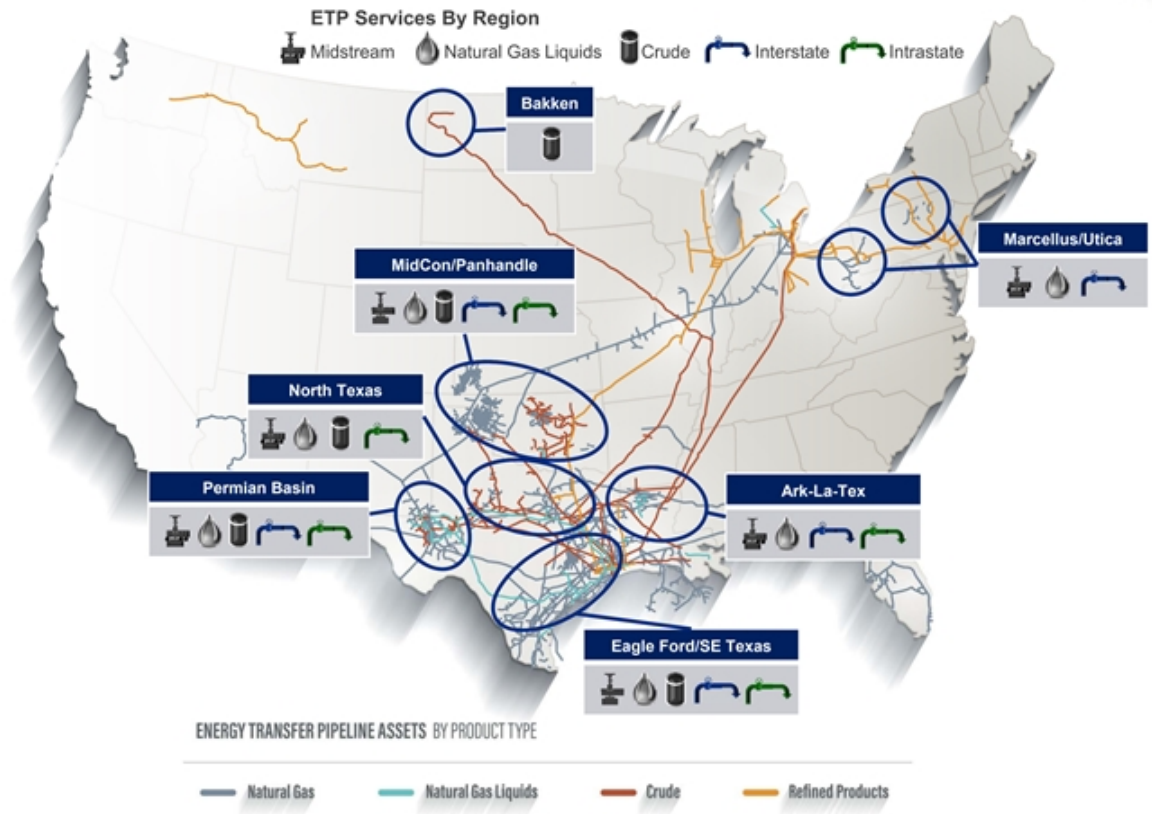
FULLY INTEGRATED PLATFORM SPANNING THE ENTIRE MIDSTREAM VALUE CHAIN

➤ Involvement in Major Midstream Themes Across the Best Basins and Logistics Hubs

| | Franchise Strengths | Opportunities |
|---------------------------------------|---|---|
| Interstate Natural Gas T&S | <ul style="list-style-type: none"> • Access to multiple shale plays, storage facilities and markets • Approximately 95% of revenue from reservation fee contracts • Well positioned to capitalize on changing market dynamics • Key assets: Rover, PEPL, FGT, Transwestern, Trunkline, Tiger | <ul style="list-style-type: none"> • Marcellus natural gas takeaway to the Midwest, Gulf Coast, and Canada • Backhaul to LNG exports and new petrochemical demand on Gulf Coast |
| Intrastate Natural Gas T&S | <ul style="list-style-type: none"> • Well positioned to capture additional revenues from anticipated changes in natural gas supply and demand • Largest intrastate natural gas pipeline and storage system on the Gulf Coast • Key assets: ET Fuel Pipeline, Oasis Pipeline, Houston Pipeline System, ETC Katy Pipeline | <ul style="list-style-type: none"> • Natural gas exports to Mexico • Additional demand from LNG and petrochemical development on Gulf Coast |
| Midstream | <ul style="list-style-type: none"> • ~33,000 miles of gathering pipelines with ~6.9 Bcfd of processing capacity • Projects placed in-service underpinned by long-term, fee-based contracts | <ul style="list-style-type: none"> • Gathering and processing build out in Texas and Marcellus/Utica • Synergies with ETP downstream assets • Significant growth projects ramping up to full capacity over the next two years |
| NGL & Refined Products | <ul style="list-style-type: none"> • World-class integrated platform for processing, transporting, fractionating, storing and exporting NGLs • Fastest growing NGLs business in Mont Belvieu via Lone Star • Liquids volumes from our midstream segment culminate in the ETE family's Mont Belvieu / Mariner South / Nederland Gulf Coast Complex • Mariner East provides significant Appalachian liquids takeaway capacity connecting NGL volumes to local, regional and international markets via Marcus Hook | <ul style="list-style-type: none"> • Increased volumes from transporting and fractionating volumes from Permian/Delaware and Midcontinent basins • Increased fractionation volumes as large NGL fractionation third-party agreements expire • Permian NGL takeaway • New ethane and ethylene export opportunities from Gulf Coast |
| Crude Oil | <ul style="list-style-type: none"> • Bakken Crude Oil pipeline supported by long-term, fee-based contracts; expandable to 570,000 bpd with pump station modifications • Significant Permian takeaway abilities with potential to provide the market with ~1 million barrels of crude oil takeaway • ~400,000 barrels per day crude oil export capacity from Nederland • 26 million barrel Nederland crude oil terminal on the Gulf Coast • Bakken crude takeaway to Gulf Coast refineries | <ul style="list-style-type: none"> • Permian Express 3 expected to provide Midland & Delaware Basin crude oil takeaway to various markets, including Nederland, TX • Permian Express Partners Joint Venture with ExxonMobil • Also aggressively pursuing larger project to move barrels from the Permian Basin to Nederland, providing shipper capacity to ETP storage facilities and header systems |



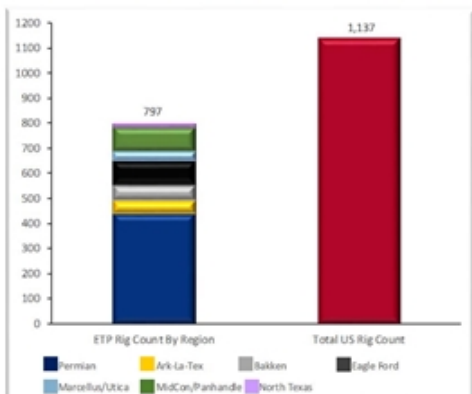
FULLY INTEGRATED SERVICES BY REGION



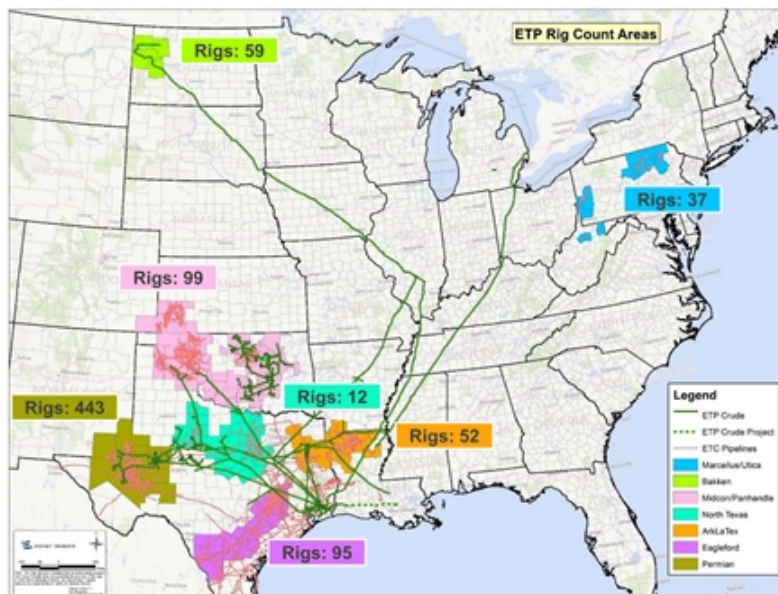


ETP ASSETS ALIGNED WITH MAJOR U.S. DRILLING REGIONS

ETP Rig Count Vs. Total US Rig Count¹



ETP Rig Count¹ Vs. Lower 48 US Rig Count



- Significant growth opportunities from bolt-on projects
 - Bolt-on projects are typically lower cost, higher return

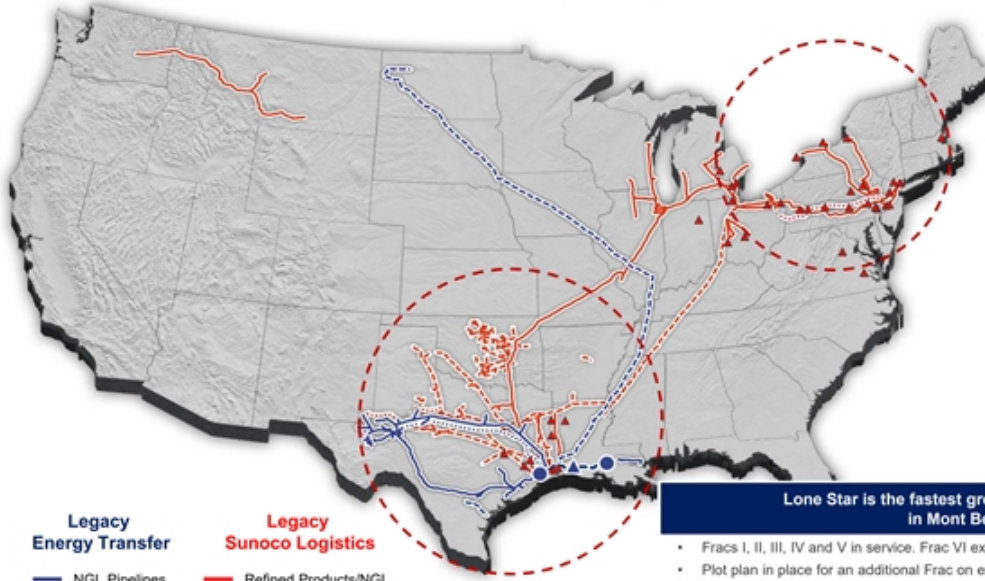
ETP's gas and crude gathering assets are located in counties where ~70% of total US rigs are currently drilling

(1) Source: Drilling Info; ETP rig count includes only rigs operating in counties in which ETP has assets/operations. As of 5-16-2018.



FULLY INTEGRATED MIDSTREAM/LIQUIDS PLATFORM ACROSS NORTH AMERICA

The ability to integrate an end-to-end liquids solution will better serve customers and alleviate bottlenecks currently faced by producers



Marcus Hook: The future Mont Belvieu of the North

- 800 acre site: inbound and outbound pipeline along with infrastructure connectivity
- Logistically and financially advantaged for exports being 1,500 miles closer to Europe, significantly reducing shipping cost.
- Advantaged to local and regional markets
- No ship channel restriction, compared to the Houston Ship Channel
- 4 seaborne export docks can accommodate VLGC sized vessels
- ETP's Rover, Revolution and Mariner East systems provide long-term growth potential

Lone Star is the fastest growing NGLs business in Mont Belvieu

- Fracs I, II, III, IV and V in service. Frac VI expected in-service Q2 2019
- Plot plan in place for an additional Frac on existing footprint (7 fractionators in total)
- Total Frac capacity potentially 800,000 bpd
- ~2,000 miles of NGL pipelines with fully-expanded capacity of ~1,300,000 bpd
- Storage capacity of 53 millions barrels
- ~200,000 bpd LPG export terminal
- ETP's Lone Star presence in Mont Belvieu combined with its Nederland terminal provide opportunities for multiple growth projects
- Potential ethane and ethylene projects delivering Lone Star fractionated products to Nederland for export

Legacy Energy Transfer

- NGL Pipelines
- - Crude Projects⁽¹⁾
- NGL Projects
- ▲ LNG Facilities
- Fractionator

Legacy Sunoco Logistics

- Refined Products/NGL
- - Crude
- Growth Projects
- ▲ Facility

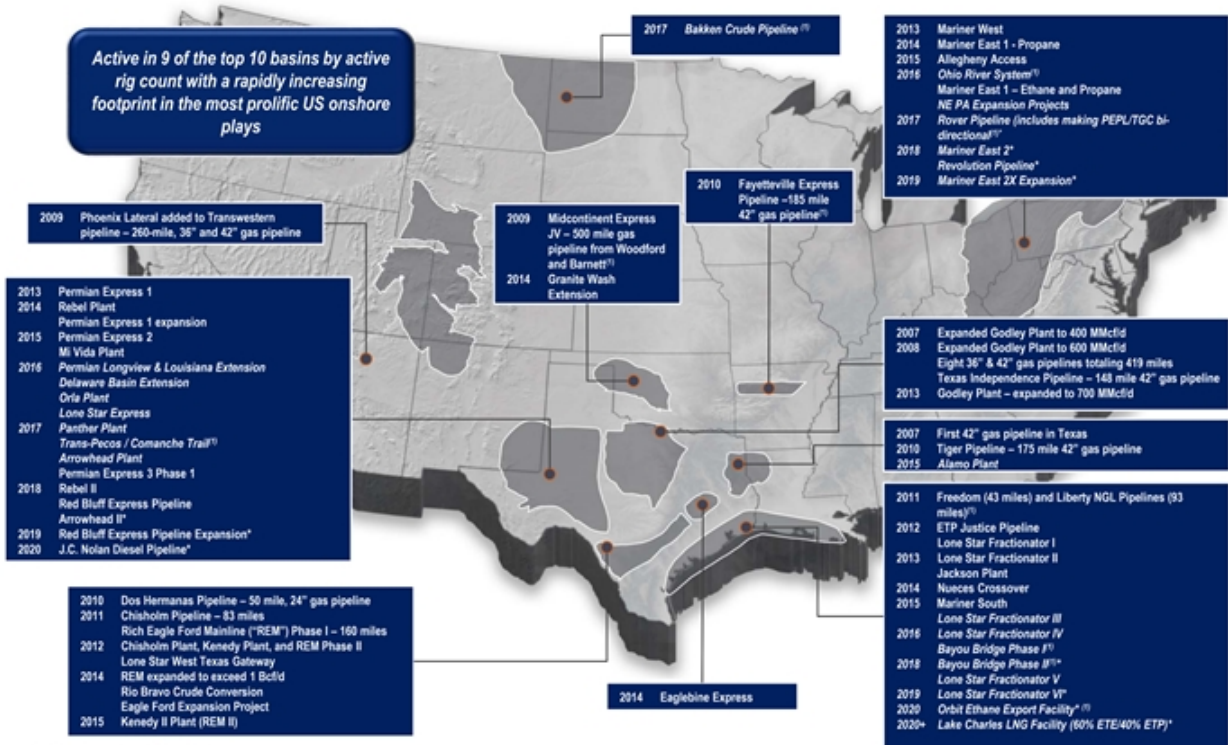
(1) Via joint ventures



GROWTH FROM ORGANIC INVESTMENTS

 ENERGY TRANSFER

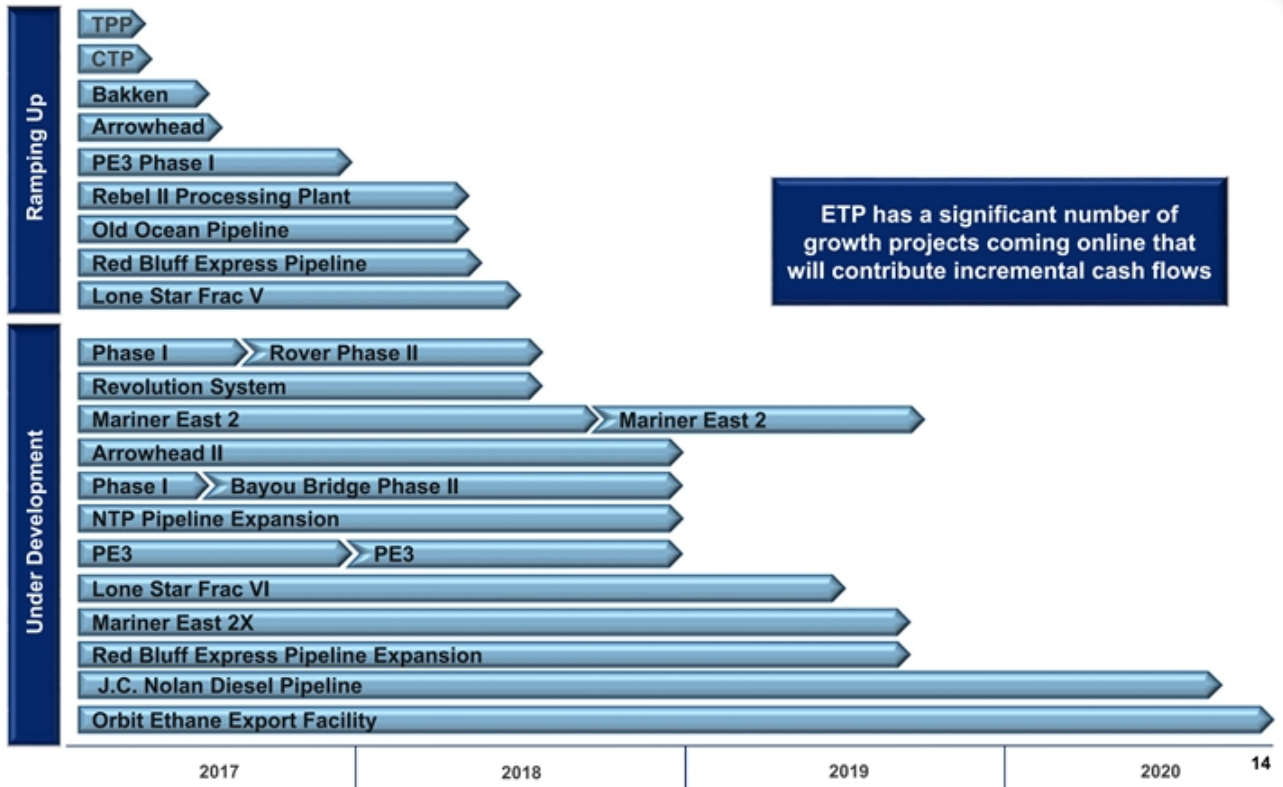
ORGANIC GROWTH ENHANCES THE COMBINED ENTITY'S STRONG FOOTHOLD IN THE MOST PROLIFIC PRODUCING BASINS



* Growth project under development
 (1) Joint venture.



ETP PROJECTS PROVIDE VISIBILITY FOR FUTURE EBITDA GROWTH



FORESEE SIGNIFICANT EBITDA GROWTH IN 2018 FROM COMPLETION OF PROJECT BACKLOG



| | <u>Project Description</u> | <u>Project Timing</u> |
|---|---|---------------------------------------|
| Trans-Pecos & Comanche Trail Pipelines⁽¹⁾ | Collective 337 miles of natural gas pipelines with 2.5 Bcf/d capacity in the Permian | In Service Q1 2017 |
| Bakken Crude Pipeline⁽²⁾ | 30" pipeline from North Dakota to Patoka Hub, interconnection with ETCO to reach Nederland | In Service June 2017 |
| Arrowhead Processing Plant | 200 MMcf/d cryogenic processing plant in Midland Basin | In Service Q3 2017 |
| Permian Express 3 | Provides incremental Permian takeaway capacity, with total capacity of 140Mbpd | 100 Mbpd Q4 2017 Remainder Q4 2018 |
| Rebel II Processing Plant | 200 MMcf/d cryogenic processing plant near existing Rebel plant | In Service Q2 2018 |
| Old Ocean Pipeline⁽³⁾ | 24-inch, 160,000 Mmbtu/d natural gas pipeline from Maypearl, TX to Hebert, TX | In Service Q2 2018 |
| Red Bluff Express Pipeline | ~80-mile pipeline with capacity of at least 1.4 bcf/d will connect Oria Plant to the Waha Plant to provide residue takeaway; new extension will add an incremental 25 miles of pipeline | Q2 2018 / 2H 2019 |
| Rover Pipeline⁽⁴⁾ | 712 mile pipeline from Ohio / West Virginia border to Defiance, OH and Dawn, ON | Aug. 31, 2017 – Q2 2018 |
| Revolution | 110 miles of gas gathering pipeline, cryogenic processing plant, NGL pipelines, and fractionation facility in PA | Q3 2018 |
| Lone Star Frac V | Additional 120 Mbpd fractionator at Mont Belvieu complex | In Service July 2018 |
| Mariner East 2 | NGLs from Ohio/PA Marcellus Shale to the Marcus Hook Industrial Complex with 275Mbpd capacity upon full completion | End of Q3 2018 |
| Arrowhead II | 200 MMcf/d cryogenic processing plant in Midland Basin | Q4 2018 |
| Bayou Bridge⁽⁵⁾ | Crude pipeline connecting Nederland to Lake Charles / St. James, LA | Q2 2016 / Q4 2018 |
| NTP Pipeline Expansion⁽³⁾ | 36-inch natural gas pipeline expansion, providing 160,000 Mmbtu/d of additional capacity from WTX for deliveries into Old Ocean | End of 2018 |
| Mariner East 2X | Increase NGL takeaway from the Marcellus to the East Coast w/storage at Marcus Hook Industrial Complex | Q2/Q3 2019 |
| Lone Star Frac VI | Additional 140 Mbpd fractionator at Mont Belvieu complex | Q2 2019 |
| J.C. Nolan Diesel Pipeline | 30,000 bbls/d diesel pipeline from Hebert, TX to newly-constructed terminal in Midland, TX | Q3 2020 |
| Orbit Ethane Export Terminal | 800,000 bbl refrigerated ethane storage tank and 175,000 bbl/d ethane refrigeration facility and 20-inch ethane pipeline to connect Mont Belvieu to export terminal | End of 2020 |

(1) JV with Conoco Energy and Mastec, Inc. ETP – 16%, Mastec – 32%, Conoco – 51%

(2) JV with MarEn and PSXP; ETP ownership ~36.37%, MarEn, 36.72%, PSXP, 25%

(3) 50/50 JV with Enterprise

(4) 32.56% ETP; 35% Traverse; 32.44% Blackstone

(5) JV with Phillips 66 Partners; 60% ETP ownership/operator; 40% Phillips 66 Partners

(6) Pending FID, which is subject to execution of commercial off-take commitments and acceptable engineering and construction bids



CRUDE OIL SEGMENT-BAKKEN PIPELINE PROJECT



Project Details

- Dakota Access Pipeline connects Bakken production to Patoka Hub, IL, with interconnection to Energy Transfer Crude Oil Pipeline (Trunkline conversion) to reach Nederland and the Gulf Coast
 - Have commitments, including shipper flexibility and walk-up for an initial capacity of ~470,000 barrels per day
 - Open season in early 2017 increased the total to ~525,000 barrels per day
 - Expandable to 570,000 barrels per day with pump station modifications
 - Went into service and began collecting demand charges on the initial committed capacity June 1, 2017
 - Q2 2018 volumes averaged over 470,000 barrels

| Project Name | Asset Type | Miles | Project Cost (\$bn) | In-service | Average Contract Duration |
|------------------------------|-----------------|--------------------|---------------------|--------------|---------------------------|
| ⁽²⁾ Dakota Access | Crude pipelines | 1,172 | \$4.8 | June 1, 2017 | 8.5 yrs |
| ⁽²⁾ ETCO Pipeline | Crude pipelines | 743 ⁽¹⁾ | | | |

Note: Gross JV project cost where applicable
 (1) 676 miles of converted pipeline + 67 miles of new build
 (2) Ownership is ETP~36.37%, MarEn-36.75%, PSXP-25%



CRUDE OIL SEGMENT-CRUDE EXPANSION PROJECTS

Permian Crude Projects



Permian Express 3

- Expected to provide Midland & Delaware Basin producers new crude oil takeaway capacity (utilizing existing pipelines) from this rapidly growing area to multiple markets, including the 26 million barrel ETP Nederland, Texas terminal facility
- Total PE3 capacity expected to be 140,000 barrels per day (formerly PE3 Phase I)
- Placed ~100,000 barrels of capacity into-service in Q4 2017, with remaining capacity expected to come online in Q4 2018
- Completed successful open season for up to 50,000 additional barrels per day, which represents the remaining available capacity on PE3

New 30-Inch Crude Pipeline

- Making significant progress on new 30-inch crude pipeline JV project with Magellan and other strategic shippers
- Will provide flexibility from the Permian Basin for deliveries to East Houston, and to the significant market and refinery corridor in the Nederland / Beaumont areas
- Expected to have an initial capacity of ~600,000 barrels per day, expandable to one million barrels per day



CRUDE OIL SEGMENT-BAYOU BRIDGE PIPELINE PROJECT

Project Details

- Joint venture between Phillips 66 Partners (40%) and ETP (60%, operator)
- 30" Nederland to Lake Charles segment went into service in April 2016
- 24" St. James segment expected to be complete in the fourth quarter of 2018
- Light and heavy service
- Project highlights synergistic nature of ETP crude platform and creates additional growth opportunities and market diversification

Bayou Bridge Pipeline Map





NGL & REFINED PROJECTS SEGMENT: MARINER EAST SYSTEM

- A comprehensive Marcellus Shale solution reaching local, regional and international markets
- Will transport Natural Gas Liquids from OH / Western PA to the Marcus Hook Industrial Complex on the East Coast
- Supported by long-term, fee-based contracts

Mariner East 1:

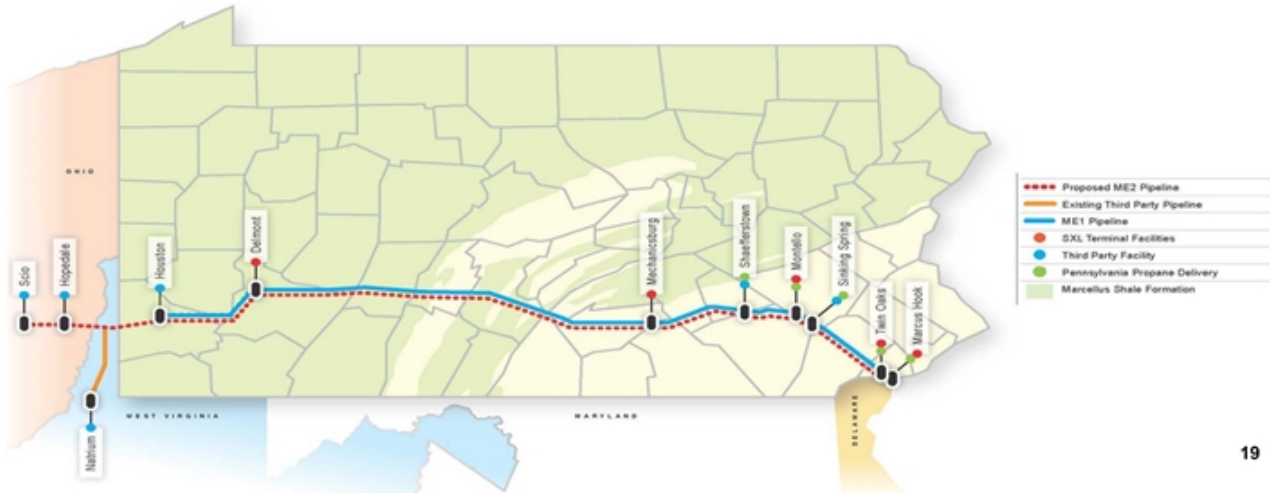
- Currently in-service for Propane & Ethane transportation, storage & terminalling services
- Approximate capacity of 70,000 barrels per day

Mariner East 2:

- Expected to be in initial service end of Q3 2018
- NGL transportation, storage & terminalling services
- Capacity of 275,000 barrels per day upon full completion, with ability to expand as needed

Mariner East 2x:

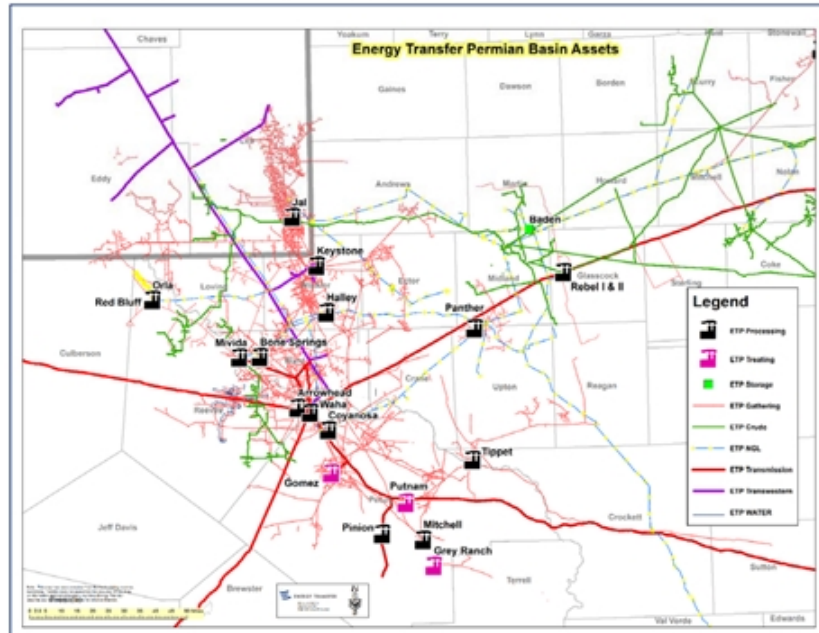
- Expected to be in-service Q2/Q3 2019
- Transportation, storage and terminalling services for ethane, propane, butane, C3+, natural gasoline, condensate and refined products





MIDSTREAM SEGMENT: PERMIAN BASIN INFRASTRUCTURE BUILDOUT

- ETP is nearing capacity in both the Delaware and Midland Basins due to continued producer demand and strong growth outlook in the Permian
- As a result of this demand, ETP has continued to build out its Permian infrastructure
 - Brought 600 mmcf/d of processing capacity online in 2016 and 2017
 - Brought 200 mmcf/d Rebel II processing plant online at the end of April 2018
 - Expect 200 mmcf/d Arrowhead II processing plant to be placed into service in Q4 2018



MIDSTREAM SEGMENT: REVOLUTION SYSTEM PROJECT



Project Details

- System is located in Pennsylvania's Marcellus/Upper Devonian Shale rich-gas area
- Rich-gas, complete solution system
- Currently 20 miles of 16" in-service
- Build out assets will include:
 - 110 miles of 20", 24" & 30" gathering pipelines
 - Cryogenic processing plant with de-ethanizer
 - Natural gas residue pipeline with direct connect to Rover pipeline
 - Purity ethane pipeline to Mariner East system
 - C3+ pipeline and storage to Mariner East system
 - Fractionation facility located at Marcus Hook facility
- Multiple customers committed to project, which include volume commitments and a large acreage dedication
- The Revolution processing plant is complete and will go into full service once Rover has received full approval of the remaining supply laterals

Revolution Project Map



- Opportunity to connect Revolution system to Mariner East system to move additional NGL volumes out of the Marcellus / Utica
- Potential to increase product flows to Marcus Hook

INTERSTATE SEGMENT: MARCELLUS/UTICA ROVER PIPELINE



Project Details

- Sourcing natural gas from the Marcellus and Utica shales
- Connectivity to numerous markets in the U.S. and Canada
 - Midwest: Panhandle Eastern and ANR Pipeline near Defiance, Ohio
 - Michigan: MichCon, Consumers
 - Trunkline Zone 1A (via PEPL/Trunkline)
 - Canada: Union Gas Dawn Hub in Ontario, Canada
- 712 miles of new pipeline with capacity of 3.25 Bcf/d
- 3.1 Bcf/d contracted under long-term, fee-based agreements
- 32.56% owned by ETP / 32.44% owned by Blackstone / 35% owned by Traverse Midstream Partners LLC¹

Rover Project Map



Timeline

- Phase IA began natural gas service on August 31, 2017; Phase IB began natural gas service in mid- December 2017
- Received FERC approval to place additional Phase II facilities into service, allowing for the full commercial operational capability of the Market North Zone segments
- 100% of Rover mainline capacity in-service
- Submitted in-service requests to FERC for Majorsville on May 7, 2018, and Burgettstown on February 13, 2018
- Plan to file for Sherwood / CGT laterals by mid-August 2018

¹) On October 31, 2017, ETP closed on the previously announced sale of a 32.44% equity interest in an entity holding interest in the Rover Pipeline Project to a fund managed by Blackstone Energy Partners. The transaction was structured as a sale of a 49.9% interest in ET Rover Pipeline, an entity that owned a 65% interest in Rover.



SOLID FINANCIALS

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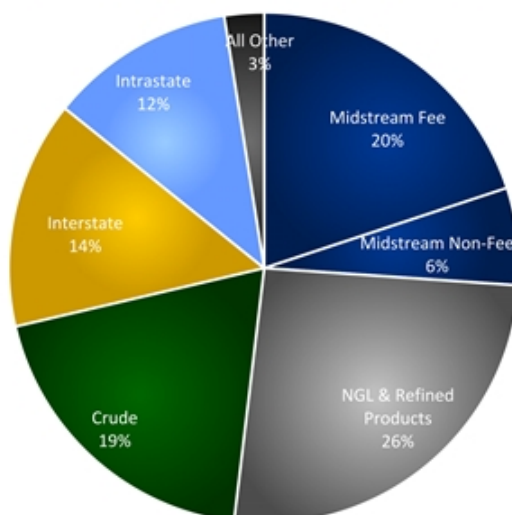


PRIMARILY FEE-BASED BUSINESS MIX

Stability of Cash Flows

- **Midstream:** Approximately 80% fee-based margins from minimum volume commitment, acreage dedication and throughput-based contracts
- **NGL & Refined Products:** Transportation revenue from dedicated capacity and take-or-pay contracts, storage revenues consisting of both storage fees and throughput fees, and fractionation fees, which are primarily frac-or-pay structures
- **Interstate Transportation & Storage:** Approximately 95% firm reservation charges based on amount of firm capacity reserved, regardless of usage
- **Crude Oil:** Primarily fee-based revenues derived from the transporting and terminalling of crude oil
- **Intrastate:** Primarily fixed-fee reservation charges, transport fees based on actual throughput, and storage fees

Q2 2018 Segment Margin by Segment



STRONG FOCUS ON THE BALANCE SHEET AND LIQUIDITY POSITION



Focus on liquidity and the balance sheet

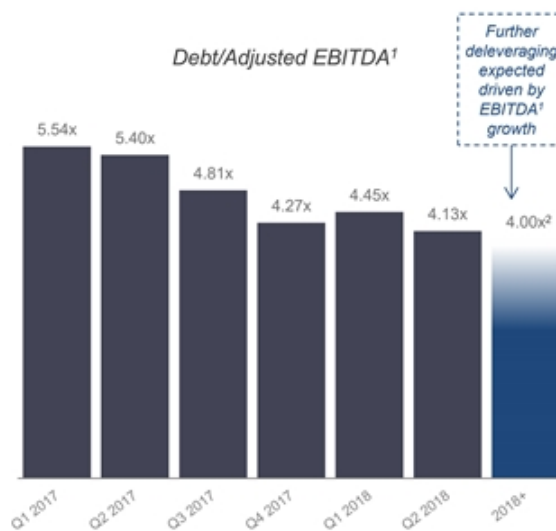
➤ Liquidity update:

- On December 1, 2017, the Partnership entered into a new \$4 billion 5-year revolving credit facility, and \$1 billion 364-day credit facility to replace the legacy ETP and legacy SXL credit facilities

➤ Recent credit-supportive strategic actions:

- In November 2017, ETP raised \$1.48 billion through Series A and Series B Perpetual Preferred Units. These securities received 50% equity treatment from all three ratings agencies
- On February 7, 2018, SUN repurchased approximately 17.3 million SUN common units owned by ETP for approximately \$540 million. ETP used the proceeds to repay amounts outstanding under its revolving credit facility
- On April 2, 2018, ETP sold its CDM compression business to USA Compression Partners (USAC) for \$1.232 billion in cash, 19.2 million USAC common units, and 6.4 million USAC Class B units
- In April 2018, ETP issued \$450 million of its 7.375% Series C Perpetual Preferred Units. These securities received 50% equity treatment from all three ratings agencies
- In July 2018, ETP issued \$445 million of its 7.625% Series D Perpetual Preferred Units. These securities also received 50% equity treatment from all three ratings agencies


Improving leverage metrics



¹ EBITDA and Adjusted EBITDA represents ETP consolidated on a last quarter annualized basis. See reconciliation of non-GAAP measures in the Appendix to this presentation.
² Pro forma for Class C unit offering and cash proceeds from USAC transaction, debt/adjusted EBITDA would have been 4.23x

The background of the slide is a photograph of an industrial setting. A prominent feature is a circular pressure gauge with a white face and black markings, ranging from 0 to 160 psi. The needle is positioned at approximately 80 psi. The gauge is mounted on a metal surface. In the background, there are various pipes, valves, and mechanical components, all slightly out of focus. The overall color palette is dominated by blues and greys, with a dark blue semi-circular overlay on the right side of the image.

ETE ACQUISITION OF ETP OVERVIEW

 ENERGY TRANSFER



TRANSACTION OVERVIEW

- **Energy Transfer Equity, LP (“ETE”) and Energy Transfer Partners, LP (“ETP”) have entered into a merger agreement providing for the acquisition of ETP by ETE for \$27 billion in ETE units**
 - 1.280x ETE common units for each public ETP common unit, implying a price of \$23.59 per unit based on ETE's closing price immediately prior to the announcement of the transaction
 - Represents an 11% premium to the previous day's ETP closing price and a 15% premium to 10-day VWAP
- Transaction expected to be immediately accretive to ETE's distributable cash flow per unit
- Expect to maintain ETE distribution per unit and significantly increase cash coverage and retained cash flow
- ETP unitholders to benefit from stronger pro forma cash distribution coverage and reduced cost of capital
- Expect the pro forma partnership to receive investment-grade credit ratings
- ETP's incentive distribution rights will be eliminated
- Transaction subject to customary approvals, including the approval by a majority of the unaffiliated ETP unitholders
 - ETE filed its registration statement on Form S-4 with the SEC on August 14, 2018
 - The transaction is expected to close in Q4 2018



STRATEGIC RATIONALE

| | |
|---|--|
| SIMPLIFIES OWNERSHIP STRUCTURE | <ul style="list-style-type: none">• Transaction will simplify Energy Transfer's corporate structure• Further aligns economic interests within the Energy Transfer family• Responsive to investor sentiment regarding structural evolution of midstream sector |
| ELIMINATES IDR BURDEN AND IMPROVES COST OF CAPITAL | <ul style="list-style-type: none">• Removing the growing IDR burden for ETP will reduce the cost of equity for the combined entity• Improved cost of capital promotes the ability to compete for organic growth and strategic opportunities |
| INCREASES RETAINED CASH FLOW AND ENHANCES CREDIT PROFILE | <ul style="list-style-type: none">• Increases retained cash flow to accelerate deleveraging<ul style="list-style-type: none">– ETE pro forma expected to generate \$2.5 – \$3.0 billion of excess retained cash flow per annum– Reduces common and preferred equity funding needs• Expect the pro forma partnership to receive investment-grade credit ratings |
| LONGER-TERM DISTRIBUTION SUSTAINABILITY | <ul style="list-style-type: none">• Increased distribution coverage provides distribution stability and long-term growth prospects<ul style="list-style-type: none">– ~1.6x – 1.9x pro forma distribution coverage ratio enhances funding optionality and reduces reliance on capital markets |



ILLUSTRATIVE TRANSACTION STRUCTURE

- 1 ETE acquires all of the outstanding ETP common units (excluding units owned by ETE or its subsidiaries) in a unit-for-unit exchange at a fixed exchange ratio of 1.280x

- ETP debt and preferred equity remain in place

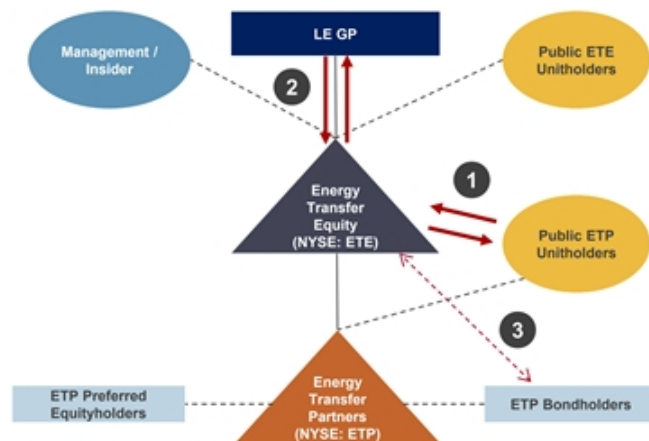
- 2 – The general partner of ETE will be issued new Class A units of ETE such that the general partner and its affiliates will retain their current voting interest in ETE

- The Class A units will not be entitled to cash distributions and otherwise have no economic attributes

- The Class A units are not convertible or exchangeable for ETE common units

- 3 – ETE expects to refinance its term loan and revolver at which point its senior notes become unsecured

- No change of control triggered in ETE's existing notes



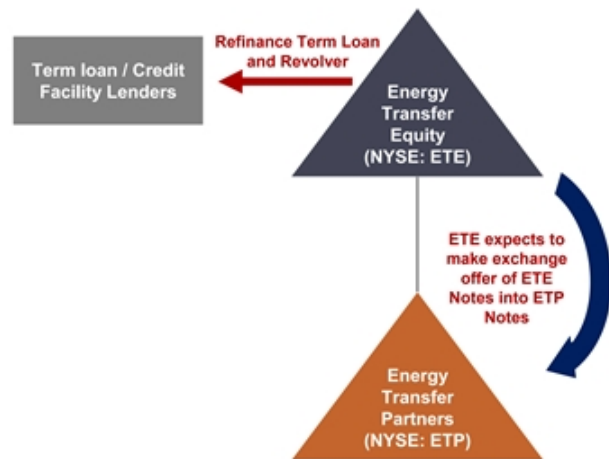


ENHANCED PRO FORMA BALANCE SHEET AND LIQUIDITY POSITION

CONSERVATIVE AND FLEXIBLE FINANCIAL POLICY

- Expect to maintain ETE distribution per unit at current level
- Meaningfully higher retained cash flow to drive further deleveraging
 - ~\$2.5 – \$3.0 billion per year of distribution coverage expected
 - ~1.6x – 1.9x expected coverage ratio
- Expect to fund majority of growth capex with retained cash flow
- Target leverage metrics consistent with strong investment grade ratings
- Ample liquidity through \$5 billion credit facility to provide balance sheet flexibility

DEBT EXCHANGE OVERVIEW



SIMPLIFIED FINANCIAL STRUCTURE STRENGTHENS BALANCE SHEET AND CREDIT PROFILE AND POSITIONS THE COMPANY FOR FUTURE GROWTH

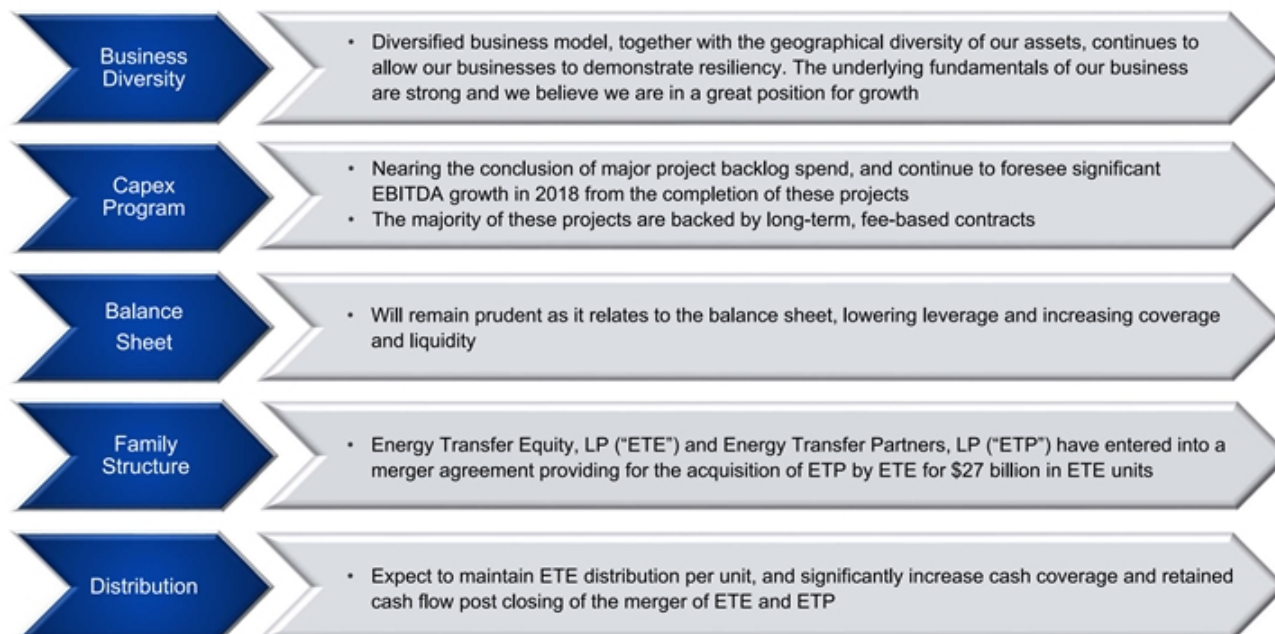


ETE CLASS A UNIT OVERVIEW

- Under the ETE partnership agreement, the general partner of ETE, LE GP, has a contractual right to purchase common units from ETE whenever ETE issues common units so that LE GP can maintain its and its affiliates' collective equity interest percentage in ETE
- LE GP and its affiliates currently own approximately 31.0% of the outstanding ETE common units, and following the merger, would own approximately 13.5% of the outstanding ETE common units if it did not exercise its preemptive rights
- In connection with the ETP merger, LE GP will agree to waive its preemptive right to purchase additional ETE common units as partial consideration for the issuance of a new series of Class A units to LE GP
- Summary terms of Class A units
 - Represent limited partner interest in ETE that will not be entitled to any cash distributions and will have no other economic attributes
 - Class A units will be entitled to one vote per Class A unit and will vote together with ETE common units as a single class
 - The number of Class A Units issued to LE GP will be such that LE GP and its affiliates will maintain their combined current voting interest in ETE following the issuance of ETE common units in the merger
 - For as long as Kelcy Warren continues as a director or officer of LE GP, upon issuance of additional common units following the closing of the merger, ETE will issue additional Class A Units to LE GP such that the Class A Units will continue to represent, in the aggregate, the same voting interest as they represent upon the closing of the merger



KEY TAKEAWAYS



TRANSACTION CREATES ~\$90 BILLION ENTERPRISE UNDER A SIMPLIFIED STRUCTURE WITH ENHANCED FINANCIAL FLEXIBILITY AND LOWER COST OF CAPITAL



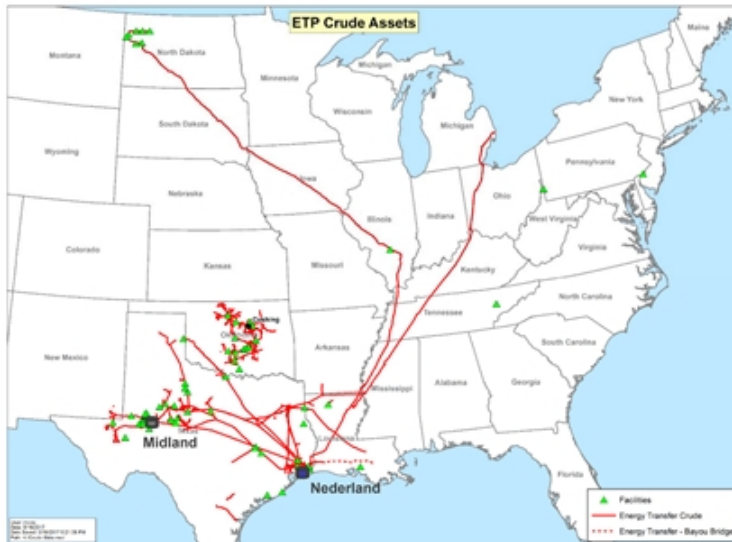
APPENDIX



CRUDE OIL SEGMENT

Crude Oil Pipelines

- ~9,360 miles of crude oil trunk and gathering lines located in the Southwest and Midwest United States
- Controlling interest in 3 crude oil pipeline systems
 - Bakken Pipeline (~36.37%)
 - Bayou Bridge Pipeline (60%)
 - Permian Express Partners (~88%)



Crude Oil Acquisition & Marketing

- Crude truck fleet of approximately 370 trucks
- Purchase crude at the wellhead from ~3,000 producers in bulk from aggregators at major pipeline interconnections and trading locations
- Marketing crude oil to major pipeline interconnections and trading locations
- Marketing crude oil to major, integrated oil companies, independent refiners and resellers through various types of sale and exchange transactions
- Storing inventory during contango market conditions

Crude Oil Terminals

- Nederland, TX Crude Terminal - ~26 million barrel capacity
- Northeast Crude Terminals - ~3 million barrel capacity
- Midland, TX Crude Terminal - ~2 million barrel capacity

ETP Opportunities

- Delaware Basin Pipeline has ability to expand by 100 mbpd
- Evaluating Permian Express 4 Expansion Project (formerly PE3 Phase II)
- Aggressively pursuing larger project to move barrels from the Permian Basin to Nederland



CRUDE OIL SEGMENT - PERMIAN EXPRESS PARTNERS



Joint Venture Details

- Strategic joint venture with ExxonMobil (ETP owns ~88% and is the operator)
- Combines key crude oil pipeline network of both companies and aligns ETP's Permian takeaway assets with ExxonMobil's crude pipeline network



NGL & REFINED PRODUCTS SEGMENT

NGL Storage

- TET Mont Belvieu Storage Hub ~50 million barrels NGL storage, ~600 Mbpd throughput
- 3 million barrel Mont Belvieu cavern under development
- ~7 million barrels of NGL storage at Marcus Hook, Nederland and Inkster
- Hattiesburg Butane Storage ~3 million barrels

Fractionation

- 4 Mont Belvieu fractionators (420+ Mbpd)
- 40 Mbpd King Ranch, 25 Mbpd Geismar
- 50 Mbpd Houston DeEthanizer and 30 to 50 Mbpd Marcus Hook C3+ Frac in service Q4 2017
- 120 Mbpd Frac V in-service July 2018
- 140 Mbpd Frac VI in-service Q2 2019

NGL Pipeline Transportation

- ~4,300 miles of NGL Pipelines throughout Texas and Northeast
- ~1,300 Mbpd of raw make transport capacity in Texas
- ~1,130 Mbpd of purity NGL pipeline capacity
 - 732 Mbpd on the Gulf Coast
 - 398 Mbpd in the Northeast



Mariner Franchise

- ~200 Mbpd Mariner South LPG from Mont Belvieu to Nederland
- 50 Mbpd Mariner West ethane to Canada
- 70 Mbpd ME1 ethane and propane to Marcus Hook
- 275 Mbpd⁽¹⁾ ME2 NGLs to Marcus Hook (Initial in-service Q3 2018)
- ME2X expected in-service Q2/Q3 2019

Refined Products

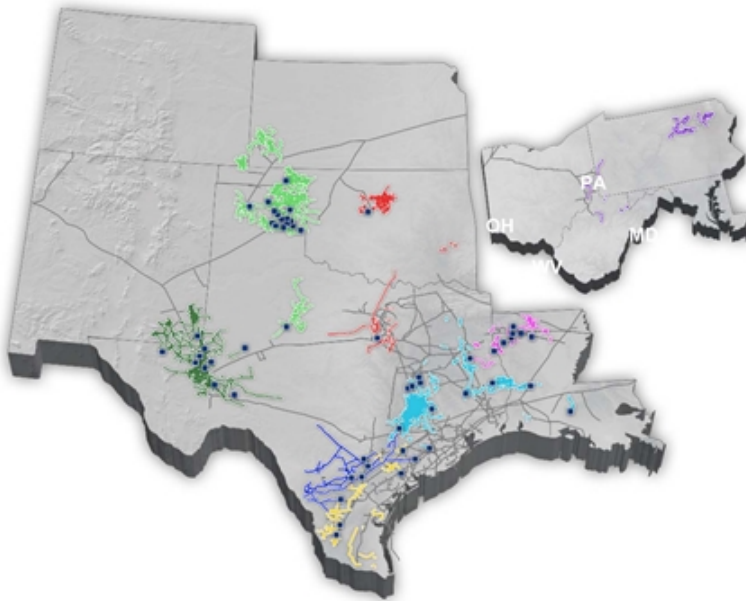
- ~2,200 miles of refined products pipelines in the northeast, Midwest and southwest US markets
- 40 refined products marketing terminals with 8 million barrels storage capacity

(1) Upon full completion



MIDSTREAM ASSETS

Midstream Asset Map



Midstream Highlights

- Volume growth in key regions:
 - Q1 2018 gathered volumes averaged ~11.3 million mmbtu/d, and NGLs produced were ~503,000 bbls/d, both up over Q1 2017
- Permian Capacity Additions:
 - 200 MMcf/d Panther processing plant in the Midland Basin came online in January 2017
 - 200 MMcf/d Arrowhead processing plant in the Delaware Basin came online early Q3 2017
 - 200 MMcf/d Rebel II processing plant came online in April 2018
 - Due to continued strong demand in the Permian, nearing capacity in both the Delaware and Midland basins
 - Expect 200 MMcf/d Arrowhead II processing plant to come online in Q4 2018

| Current Processing Capacity | | |
|-----------------------------|-------|----------------------------|
| | Bcf/d | Basins Served |
| Permian | 2.1 | Permian, Midland, Delaware |
| Midcontinent/Panhandle | 0.9 | Granite Wash, Cleveland |
| North Texas | 0.7 | Barnett, Woodford |
| South Texas | 1.9 | Eagle Ford |
| North Louisiana | 1.0 | Haynesville, Cotton Valley |
| Southeast Texas | 0.4 | Eagle Ford, Eagle Bine |
| Eastern | - | Marcellus Utica |

More than 40,000 miles of gathering pipelines with ~ 7.1 Bcf/d of processing capacity



INTERSTATE PIPELINE ASSETS

Interstate Asset Map



Interstate Highlights

Our interstate pipelines provide:

- Stability
 - Approximately 95% of revenue is derived from fixed reservation fees
- Diversity
 - Access to multiple shale plays, storage facilities and markets
- Growth Opportunities
 - Well positioned to capitalize on changing supply and demand dynamics
 - Expect earnings to pick up once Rover is in service
 - In addition, expect to receive significant revenues from backhaul capabilities on Panhandle and Trunkline

| | PEPL | TGC ⁽¹⁾ | TW | FGT | SR | FEP | Tiger | MEP | Gulf States | Rover ⁽²⁾ | Total |
|---------------------|-------|--------------------|-------|-------|------|-----|-------|-----|-------------|----------------------|--------|
| Miles of Pipeline | 5,980 | 2,220 | 2,570 | 5,360 | 830 | 185 | 195 | 500 | 10 | 713 | 18,563 |
| Capacity (Bcf/d) | 2.8 | 0.9 | 2.1 | 3.1 | 2.0 | 2.0 | 2.4 | 1.8 | 0.1 | 3.3 | 20.5 |
| Owned Storage (Bcf) | 83.9 | 13 | -- | -- | -- | -- | -- | -- | -- | -- | 96.9 |
| Ownership | 100% | 100% | 100% | 50% | 100% | 50% | 100% | 50% | 100% | 32.6% | |

~18,600 miles of interstate pipelines with ~21Bcf/d of throughput capacity currently in-service

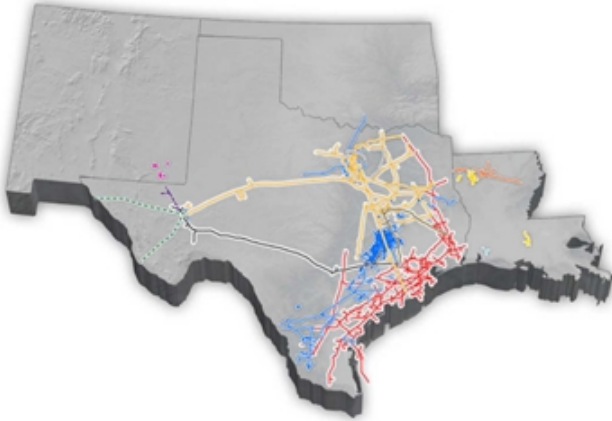
38

(1) After abandonment of 30" line being connected to crude service
 (2) 100% of mainline capacity in-service. Request has been submitted to FERC to place additional facilities into service



INTRASTATE PIPELINE ASSETS

Intrastate Asset Map



- ~ 8,700 miles of intrastate pipelines
- ~20 Bcf/d of throughput capacity

Intrastate Highlights

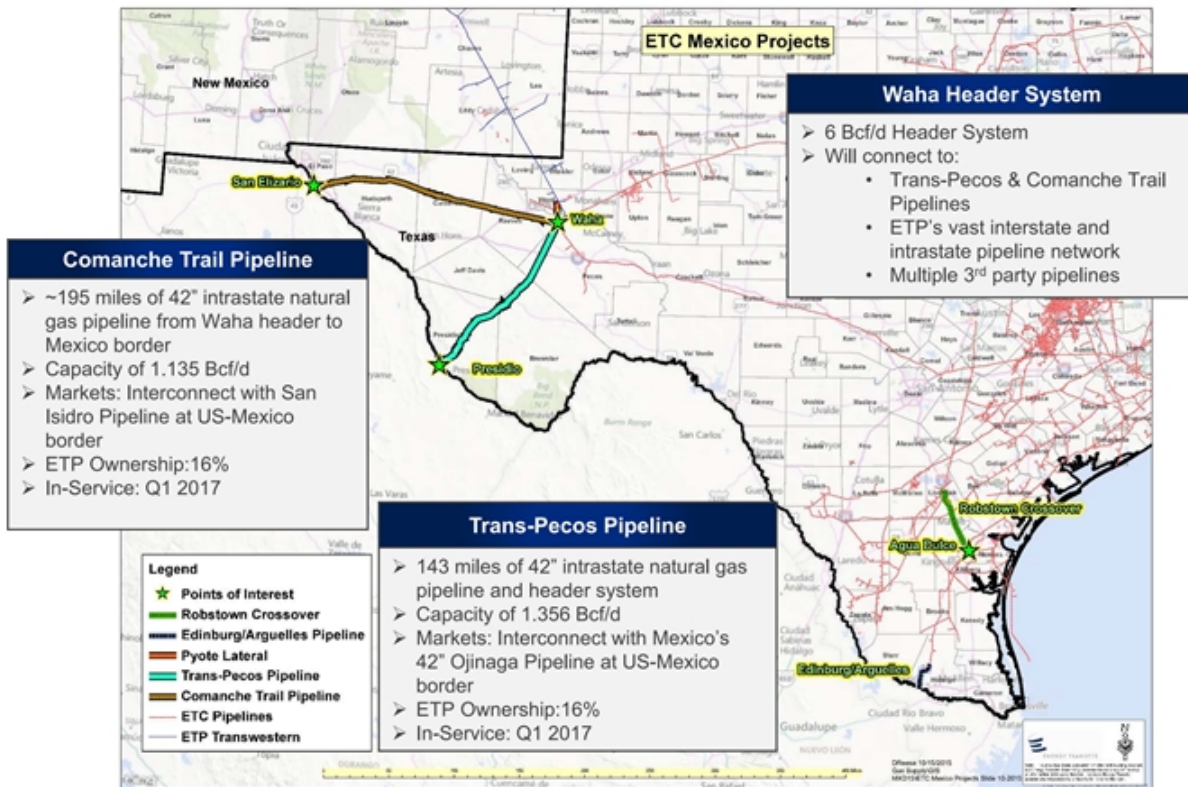
- Continue to expect volumes to Mexico to grow, particularly with the startup of Trans-Pecos and Comanche Trail in Q1 2017, which will result in increased demand for transport services through ETP's existing pipeline network
 - Have seen an increase in 3rd party activity on both of these pipes, mostly via backhaul services being provided to the Trans-Pecos header
- Well positioned to capture additional revenues from anticipated changes in natural gas supply and demand in the next five years
- Red Bluff Express Pipeline connects the Orla Plant, as well as 3rd party plants, to the Waha Oasis Header, and went into service in Q2 2018
 - An expansion to Red Bluff Express is expected online in 2H 2019

| | In Service | | | | |
|--|------------------|------------------|------------------------|-----------------------------|----------------------------|
| | Capacity (Bcf/d) | Pipeline (Miles) | Storage Capacity (Bcf) | Bi-Directional Capabilities | Major Connect Hubs |
| Trans Pecos & Comanche Trail Pipelines | 2.5 | 338 | NA | No | Waha Header, Mexico Border |
| ET Fuel Pipeline | 5.2 | 2,780 | 11.2 | Yes | Waha, Katy, Carthage |
| Oasis Pipeline | 1.2 | 750 | NA | Yes | Waha, Katy |
| Houston Pipeline System | 5.3 | 3,920 | 52.5 | No | HSC, Katy, Aqua Dulce |
| ETC Katy Pipeline | 2.4 | 460 | NA | No | Katy |
| RIGS ⁽¹⁾ | 2.1 | 450 | NA | No | Union Power, LA Tech |
| Red Bluff Express | 1.4 | 100 | NA | No | Waha |

(1) ETP owns a 49.99% general partnership interest



INTRASTATE SEGMENT: MEXICO (CFE)





ETP NON-GAAP FINANCIAL MEASURES

| | Pro Forma for Merger | | | | | | 2018 | | |
|--|----------------------|--------|--------|----------|----------|----------|----------|----------|----------|
| | Full Year | 2017 | | | | 2018 | | | |
| | 2016 | Q1 | Q2 | Q3 | Q4 | YTD | Q1 | Q2 | YTD |
| Net income (loss) | \$ 563 | \$ 260 | \$ 296 | \$ 715 | \$ 1,097 | \$ 2,501 | \$ 679 | \$ 602 | \$ 1,481 |
| Interest expense, net | 1,317 | 332 | 336 | 352 | 345 | 1,365 | 346 | 358 | 704 |
| Gains on acquisitions | (85) | - | - | - | - | - | - | - | - |
| Impairment losses | 613 | - | - | - | 620 | 620 | - | - | - |
| Income tax expense (benefit) | (166) | 55 | 79 | (112) | (1,518) | (1,496) | (40) | 69 | 29 |
| Depreciation, depletion and amortization | 1,906 | 500 | 557 | 596 | 619 | 2,332 | 603 | 588 | 1,191 |
| Non-cash compensation expense | 90 | 23 | 15 | 19 | 17 | 74 | 20 | 21 | 41 |
| (Gains) losses on interest rate derivatives | 12 | (5) | 25 | 8 | 9 | 37 | (52) | (20) | (72) |
| Unrealized (gains) losses on commodity risk management activities | 331 | (84) | (84) | 81 | (39) | (26) | 87 | 266 | 352 |
| Gain on Sunoco LP unit repurchase | - | - | - | - | - | - | (172) | - | (172) |
| Loss on deconsolidation of CDM | - | - | - | - | - | - | - | 86 | 86 |
| Losses on extinguishment of debt | - | - | - | - | 42 | 42 | - | - | - |
| Impairment of investment in unconsolidated affiliates | 208 | - | - | - | 313 | 313 | - | - | - |
| Equity in (earnings) losses of unconsolidated affiliates | (59) | (79) | 61 | (127) | (17) | (158) | 72 | (100) | (28) |
| Adjusted EBITDA related to unconsolidated affiliates | 545 | 239 | 247 | 279 | 219 | 984 | 185 | 228 | 413 |
| Other, net | (115) | (15) | (37) | (27) | (89) | (148) | (47) | (48) | (95) |
| Adjusted EBITDA (consolidated) | 5,133 | 1,445 | 1,545 | 1,784 | 1,388 | 6,112 | 1,881 | 2,061 | 3,882 |
| Adjusted EBITDA related to unconsolidated affiliates | (940) | (239) | (247) | (279) | (219) | (984) | (195) | (228) | (413) |
| Distributable cash flow from unconsolidated affiliates | 518 | 144 | 123 | 169 | 139 | 514 | 125 | 141 | 266 |
| Interest expense, net | (1,317) | (332) | (336) | (352) | (345) | (1,365) | (346) | (358) | (704) |
| Preferred Unitholders' distributions | - | - | - | - | (12) | (12) | (24) | (30) | (54) |
| Current income tax (expense) benefit | 17 | (1) | (12) | (9) | (13) | (35) | - | 22 | 22 |
| Maintenance capital expenditures | (368) | (80) | (107) | (119) | (143) | (459) | (88) | (116) | (304) |
| Other, net | 8 | - | - | - | (1) | (1) | - | - | - |
| Distributable Cash Flow (consolidated) | 3,630 | 972 | 979 | 1,219 | 1,343 | 4,503 | 1,366 | 1,487 | 2,853 |
| Distributable Cash Flow attributable to Pinnacel Midstream Partners, LP (100%) | (15) | (18) | - | - | - | (18) | - | - | - |
| Distributions from Pinnacel Midstream Partners, LP to ETP | 56 | 8 | - | - | - | 8 | - | - | - |
| Distributable cash flow attributable to noncontrolling interest in other consolidated subsidiaries | (40) | (23) | (67) | (119) | (91) | (350) | (147) | (180) | (327) |
| Distributable Cash Flow attributable to the partners of ETP | 3,603 | 908 | 921 | 1,091 | 1,192 | 4,142 | 1,219 | 1,307 | 2,526 |
| Transaction-related expenses | 10 | 7 | 25 | 13 | 3 | 48 | 4 | 10 | 18 |
| Distributable Cash Flow attributable to the partners of ETP, as adjusted | \$ 3,613 | \$ 915 | \$ 946 | \$ 1,104 | \$ 1,195 | \$ 4,190 | \$ 1,223 | \$ 1,317 | \$ 2,544 |

Notes

During the fourth quarter of 2017, the Partnership changed its accounting policy related to certain inventories. Certain crude oil, refined product and NGL inventories associated with the legacy Sunoco Logistics business were changed from the LIFO method to the weighted average cost method. These changes have been applied retrospectively to all periods presented, and the prior period amounts reflected below have been adjusted from those amounts previously reported.

Certain other prior period amounts have also been reclassified to conform to the current period presentation, including a reclassification between capitalized interest and AFUDC from the nine months ended September 30, 2017.

Definitions

Adjusted EBITDA and Distributable Cash Flow are non-GAAP financial measures used by industry analysts, investors, lenders, and rating agencies to assess the financial performance and the operating results of ETP's fundamental business activities and should not be considered in isolation or as a substitute for net income, income from operations, cash flows from operating activities, or other GAAP measures. There are material limitations to using measures such as Adjusted EBITDA and Distributable Cash Flow, including the difficulty associated with using either as the sole measure to compare the results of one company to another, and the inability to analyze certain significant items that directly affect a company's net income or loss or cash flow. In addition, our calculations of Adjusted EBITDA and Distributable Cash Flow may not be consistent with similarly titled measures of other companies and should be viewed in conjunction with measurements that are computed in accordance with GAAP, such as gross margin, operating income, net income, and cash flow from operating activities.

ETP defines Adjusted EBITDA as total partnership earnings before interest, taxes, depreciation, depletion, amortization and other non-cash items, such as non-cash compensation expense, gains and losses on disposals of assets, the allowance for equity funds used during construction, unrealized gains and losses on commodity risk management activities, non-cash impairment charges, losses on extinguishments of debt and other non-operating income or expense items. Unrealized gains and losses on commodity risk management activities include unrealized gains and losses on commodity derivatives and inventory fair value adjustments (excluding lower of cost or market adjustments). Adjusted EBITDA reflects amounts for less than wholly-owned subsidiaries based on 100% of the subsidiaries' results of operations and for unconsolidated affiliates based on ETP's proportionate ownership.

Distributable Cash Flow is used by management to evaluate our overall performance. Our partnership agreement requires us to distribute all available cash, and Distributable Cash Flow is calculated to evaluate our ability to fund distributions through cash generated by our operations. ETP defines Distributable Cash Flow as net income, adjusted for certain non-cash items, less distributions to preferred unitholders and maintenance capital expenditures. Non-cash items include depreciation, depletion and amortization, non-cash compensation expense, amortization included in interest expense, gains and losses on disposals of assets, the allowance for equity funds used during construction, unrealized gains and losses on commodity risk management activities, non-cash impairment charges, losses on extinguishments of debt and deferred income taxes. Unrealized gains and losses on commodity risk management activities includes unrealized gains and losses on commodity derivatives and inventory fair value adjustments (excluding lower of cost or market adjustments). For unconsolidated affiliates, Distributable Cash Flow reflects the Partnership's proportionate share of the investee's distributable cash flow.

On a consolidated basis, Distributable Cash Flow includes 100% of the Distributable Cash Flow of ETP's consolidated subsidiaries. However, to the extent that noncontrolling interests exist among ETP's subsidiaries, the Distributable Cash Flow generated by ETP's subsidiaries may not be available to be distributed to the partners of ETP. In order to reflect the cash flows available for distributions to the partners of ETP, ETP has reported Distributable Cash Flow attributable to the partners of ETP, which is calculated by adjusting Distributable Cash Flow (consolidated), as follows:

- For subsidiaries with publicly traded equity interests, Distributable Cash Flow (consolidated) includes 100% of Distributable Cash Flow attributable to such subsidiary, and Distributable Cash Flow attributable to the partners of ETP includes distributions to be received by the parent company with respect to the periods presented.
- For consolidated joint ventures or similar entities, where the noncontrolling interest is not publicly traded, Distributable Cash Flow (consolidated) includes 100% of Distributable Cash Flow attributable to such subsidiary, but Distributable Cash Flow attributable to the partners of ETP is net of distributions to be paid by the subsidiary to the noncontrolling interests.



ETP NON-GAAP FINANCIAL MEASURES

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|--------|------------------------------|----------|
| | 2018 | 2017 | 2018 | 2017 |
| Intrastate transportation and storage | \$ 267 | \$ 202 | \$ 438 | \$ 384 |
| Interstate transportation and storage | 328 | 207 | 644 | 442 |
| Midstream | 593 | 571 | 1,146 | 1,084 |
| NGL and refined products transportation and services | 587 | 516 | 1,187 | 1,075 |
| Crude oil transportation and services | 442 | 374 | 1,010 | 646 |
| All other | 57 | 76 | 152 | 178 |
| Intersegment eliminations | (4) | 6 | (15) | (12) |
| Total segment margin | 2,270 | 1,952 | 4,562 | 3,797 |
| Less: | | | | |
| Operating expenses | 627 | 539 | 1,231 | 1,031 |
| Depreciation, depletion and amortization | 588 | 557 | 1,191 | 1,117 |
| Selling, general and administrative | 112 | 120 | 224 | 230 |
| Operating income | \$ 943 | \$ 736 | \$ 1,916 | \$ 1,419 |

Segment Margin is a non-GAAP financial measure and is presented herein to assist in the analysis of segment operating results and particularly to facilitate an understanding of the impacts that changes in sales revenues have on the segment performance measure of Segment Adjusted EBITDA. Segment Margin is similar to the GAAP measure of gross margin, except that Segment Margin excludes charges for depreciation, depletion and amortization.

Following is a reconciliation of Segment Margin to operating income, as reported in the Partnership's consolidated statements of operations:



ETE NON-GAAP FINANCIAL MEASURES

| | 2016 | 2017 | | | | | 2018 | | |
|---|-----------|--------|--------|--------|--------|---------|--------|--------|--------|
| | Full Year | Q1 | Q2 | Q3 | Q4 | YTD | Q1 | Q2 | YTD |
| Net income attributable to partners | \$ 995 | \$ 239 | \$ 212 | \$ 252 | \$ 251 | \$ 954 | \$ 363 | \$ 355 | \$ 718 |
| Equity in earnings related to investments in ETP, Sunoco LP and USAC | (1,374) | (325) | (273) | (310) | (335) | (1,243) | (414) | (420) | (834) |
| Total cash distributions from investments in subsidiaries | 1,459 | 262 | 284 | 317 | 311 | 1,174 | 443 | 454 | 897 |
| Amortization included in interest expense (excluding ETP, Sunoco LP and USAC) | 12 | 2 | 3 | 2 | 2 | 9 | 2 | 3 | 5 |
| Lake Charles LNG maintenance capital expenditures | — | — | — | (1) | (1) | (2) | — | — | — |
| Other non-cash (excluding ETP, Sunoco LP and USAC) | 56 | 34 | 10 | 10 | 34 | 88 | 6 | 11 | 17 |
| Distributable Cash Flow | 1,148 | 212 | 236 | 270 | 262 | 980 | 400 | 403 | 803 |
| Transaction-related expenses | 59 | 3 | 4 | 1 | 1 | 9 | (5) | 4 | (1) |
| Distributable Cash Flow, as adjusted | \$ 1,207 | \$ 215 | \$ 240 | \$ 271 | \$ 263 | \$ 989 | \$ 395 | \$ 407 | \$ 802 |
| Total cash distributions to be paid to the partners of ETE | 974 | 251 | 251 | 257 | 266 | 1025 | 266 | 354 | 620 |
| Distribution coverage ratio | 1.24x | 0.86x | 0.96x | 1.05x | 0.99x | 0.96x | 1.48x | 1.15x | 1.29x |

Distributable Cash Flow and Distributable Cash Flow, as adjusted. The Partnership defines Distributable Cash Flow and Distributable Cash Flow, as adjusted, for a period as cash distributions expected to be received in respect of such period in connection with the Partnership's investments in limited and general partner interests, net of the Partnership's cash expenditures for general and administrative costs and interest expense. The Partnership's definitions of Distributable Cash Flow and Distributable Cash Flow, as adjusted, also include distributable cash flow from Lake Charles LNG to the Partnership. For Distributable Cash Flow, as adjusted, certain transaction-related expenses that are included in net income are excluded.

Distributable Cash Flow is a significant liquidity measure used by the Partnership's senior management to compare net cash flows generated by the Partnership to the distributions the Partnership expects to pay its unitholders. Due to cash expenses incurred from time to time in connection with the Partnership's merger and acquisition activities and other transactions, Distributable Cash Flow, as adjusted, is also a significant liquidity measure used by the Partnership's senior management to compare net cash flows generated by the Partnership to the distributions the Partnership expects to pay its unitholders. Using these measures, the Partnership's management can compute the coverage ratio of estimated cash flows for a period to planned cash distributions for such period.

Distributable Cash Flow and Distributable Cash Flow, as adjusted, are also important non-GAAP financial measures for our limited partners since these indicate to investors whether the Partnership's investments are generating cash flows at a level that can sustain or support an increase in quarterly cash distribution levels. Financial measures such as Distributable Cash Flow and Distributable Cash Flow, as adjusted, are quantitative standards used by the investment community with respect to publicly traded partnerships because the value of a partnership unit is in part measured by its yield (which in turn is based on the amount of cash distributions a partnership can pay to a unitholder). The GAAP measure most directly comparable to Distributable Cash Flow, and Distributable Cash Flow, as adjusted, is net income for ETE on a stand-alone basis (the "Parent Company").

Distribution Coverage Ratio. The Partnership defines Distribution Coverage Ratio for a period as Distributable Cash Flow, as adjusted, divided by total cash distributions expected to be paid to the partners of ETE in respect of such period.